

**Wilson County Memorial Hospital District dba  
Connally Memorial Medical Center  
District Board Meeting Minutes  
November 20, 2025**

**Present** Allison Lamberth, Board President  
Marcelo Laijas  
Justin Cook  
Larry Richardson  
Don Finley  
Randy Bruett  
Amy Maytum

**Absent** Steve Browning  
Nick Janysek

**Also Present** Bob Gillespie, CEO  
Kyle Klein, CFO  
Brandon McDowell, COO  
Gary Williams, CNO  
Olivia Flores, Executive Clinic Director  
Nupe Sandoval, Human Resources Director  
Katelyn Hogg, Marketing Associate  
Paublina Marquez, Marketing Associate  
Kimberly Jones, Executive Assistant

**Call Meeting to Order**

Allison Lamberth called the meeting to order at **7:08 p.m.**

**Pledge of Allegiance / Texas Pledge / Reflection**

**Roll Call of Board**

A roll call of the Board of Directors confirmed a quorum was present.

**Citizen Input** – No Citizen Input

**Approval of the Board Meeting Minutes October 16, 2025**

**Action Taken:**

Motion made by **Marcelo Laijas** and seconded by **Randy Bruett** to approve the minutes of the **October 16, 2025** Board Meeting as presented. **Motion carried.**

**Finance Committee Items**

**September Summary and Financial Analysis**

**Kyle Klein, CFO**, presented the financial summary for September. The Board discussed and asked questions regarding the information.

**Action Taken:**

Motion made by **Justin Cook** and seconded by **Randy Bruett** to approve the **September Summary and Financial Analysis** as presented. Motion carried.

**October Summary and Financial Analysis**

**Kyle Klein, CFO**, presented the financial summary for October. The Board discussed and asked questions regarding the information.

**Action Taken:**

Motion made by **Justin Cook** and seconded by **Marcelo Laijas** to approve the **October Summary and Financial Analysis** as presented. Motion carried.

**Insurance Renewals**

**Professional and General Liability**

Kyle reviewed the renewal quote for Professional and General Liability Insurance with the Board.

**Action Taken:**

Motion made by **Justin Cook** and seconded by **Don Finley** to approve up to \$71,892 for Professional and General Liability Insurance as presented. **Motion carried.**

**Directors and Officers Fiduciary**

Kyle reviewed the renewal quote for Directors and Officers Fiduciary Insurance with the Board

**Action Taken:**

Motion made by **Justin Cook** and seconded by **Don Finley** to approve up to \$42,169 Directors and Officers Fiduciary Insurance as presented. **Motion carried.**

**Cybersecurity**

Kyle reviewed the renewal quote for Cybersecurity Insurance with the Board

**Action Taken:**

Motion made by **Justin Cook** and seconded by **Don Finley** to approve up to \$17,545 for Cybersecurity Insurance as presented. **Motion carried.**

**Business Auto**

Kyle reviewed the renewal quote for Business Auto Insurance with the Board

**Action Taken:**

Motion made by **Justin Cook** and seconded by **Don Finley** to approve up to \$6,812 for Business Auto Insurance as presented. **Motion carried.**

**Worker's Compensation**

Kyle reviewed the renewal quote for Worker's Compensation Insurance with the Board.

**Action Taken:**

Motion made by **Justin Cook** and seconded by **Don Finley** to approve up to \$53,987 for Worker's Compensation Insurance as presented. **Motion carried.**

**Physician Agreements**

**Craig Sessions, MD – Orthopedic Surgeon Agreement:**

Bob Gillespie asked this be discussed in Executive Session

**Devraj Nayak, MD – Cardiology Agreement:**

Bob Gillespie asked this be discussed in Executive Session

**Enrique Iglesias, MD – Family Practice Agreement:**

Bob Gillespie reviewed the Physician Agreement with the Board.

**Action Taken:**

Motion made by **Larry Richardson** and seconded by **Marcelo Laijas** to approve the agreement with Dr. Iglesias as presented. **Motion carried.**

**Capital Expenditures / Service Agreements / Lease Agreements**

**Meditech Hosting Agreement–Brandon McDowell** reviewed the agreement and requested \$895,000 for the approval of the **4-year agreement with Meditech.** Board Discussion ensued.

**Action Taken:**

Motion made by **Justin Cook** and seconded by **Don Finley** to approve the **Agreement with Meditech** as presented. Motion carried.

**Hematology Agreement – Brandon McDowell** reviewed the agreement and requested \$290,000 for the approval of the **5-Year Hematology Agreement.** Board Discussion ensued.

**Action Taken:**

Motion made by **Justin Cook** and seconded by **Randy Bruett** to approve the **Hematology Agreement** as presented. Motion carried.

**Heating Loop Boilers – Brandon McDowell** requested \$240,000 for the approval of the purchase of **Heating Loop Boilers.** Board Discussion ensued.

**Action Taken:**

Motion made by **Justin Cook** and seconded by **Larry Richardson** to approve the purchase of **Heating Loop Boilers** as presented. Motion carried.

**ER Trauma Bed – Brandon McDowell** requested \$13,000 for the approval of the purchase of an **ER Trauma Bed.** **The Consolata Foundation** would like to split the cost, each would be responsible for \$6,500. Board Discussion ensued.

**Action Taken:**

Motion made by **Justin Cook** and seconded by **Don Finley** to approve the purchase of an **ER Trauma Bed** as presented. Motion carried.

**GI Scope Cleaner** – **Brandon McDowell** requested \$30,000 for the approval of the purchase of a **GI Scope Cleaner** as presented. Board Discussion ensued.

**Action Taken:**

Motion made by **Justin Cook** and seconded by **Randy Bruett** to approve the purchase of a **GI Scope Cleaner** as presented. Motion carried.

**Annual Marketing Plan**

- Waiting Room TV System Deployment
- Consolata Commercial
- Social Media Advertising Regions and Analytics
- Electronic Billboard Scheduling
- Growing I Heart Health Program

**Quarterly Marketing Report**

- Marketing Overview since last report
  - 40 + Marketing Outreach Interactions
  - Multiple Physician and Provider Productions Completed
  - 60+ I Heart Health Engagements
  - 25+ Community Partnerships and Events
  - 150 Total Social Media Communications
  - 20+ Combined Community and Board Meetings
  - Multiple Consolata Leadership Meetings and Events
- Events
  - Floresville Chamber of Commerce Mixer – July 22
  - Pediatric Team attends Basketball Skills and Drills Event – July 23
  - Floresville ISD Family Resource Fair & School Supply Distribution – August 1
  - Consolata – Denim and Diamonds – August 2
  - Karnes City Bingo and Resource Fair – August 19
  - Senior Citizens Day Bingo – August 21
  - Dr. Motta visits with IHH – September 5
  - Nursing Leaders and Chaplain Birdie attend Wild Game Dinner – September 6
  - CMMC Memorial Wreath Laying and Prayer Service – September 11
  - Prairie Meadows Rehab Center Bingo – September 16
  - Wilson County Public Library Family Place Program – September 17 and October 8
  - We Care Day – September 22
  - Flu Shots and Petting Zoo at the Peanut Festival Goober Games – October 7
  - Floresville Christian Fellowship's 4<sup>th</sup> Annual Breast Cancer Awareness Event – October 4
  - Dr. Motta and Kenneth Crump present to Stockdale Junior High Career and College Class – October 7
  - Floresville Peanut Festival Parade – October 11
  - Marketing visits WCN Live – October 15
  - Consolata's Annual Clay Shoot – October 18
  - Nursing Leaders present to Poth ISD Elementary – October 23
  - Pediatric and Family Medicine Teams at CAST's Trunk or Treat – October 25

- CMMC Annual Remembrance Service – October 29
- CMMC Annual Halloween Costume Contest and Parade – October 31
- Upcoming Events
  - Downtown Floresville Christmas Night Parade – November 29
  - CMMC Employee Service Pin Ceremony – December 5
  - Floresville Lions Club Breakfast with Santa Event – December 6
  - Caroling at Wilson County Long Term Care Facilities – December 12

**Annual Human Resources Report – Arnulfo Sandoval**

Nupe went over the Annual Human Resources Report to include metrics on the following:

- \* Top Employers in Wilson County
- \* Business Size
- \* Employee Types
- \* Veterans
- \* Pay
- \* Pay Updates
- \* Employee Demographics: Gender - Age
- \* Generation Trends
- \* Workforce by Years of Service
- \* Employee Turnover 2024 to date compared to 2025
- \* Recruiting Efforts
- \* Leadership Training
- \* Changes

**Bob Gillespie** updated the Board on:

- Action plan of correction – Audit Report
- Meeting date/time discussion
- Lunch with Dr. Ekmark
- Physician Recruitment
- Insurance Contract Updates
- Hospital Seating under awning
- Clinic External Seating

**Executive Session**

The Board entered Closed Session at **7:43 pm**

**Reconvene to Open Session**

The Board reconvened at **8:29 pm**

**Take Action on Executive Session items**

**Medical Staff Credentials Section 161.032:**

**Action Item**

Motion Made by **Larry Richardson** and seconded by **Justin Cook** to approve the Medical Staff Credentials as presented. Motioned Carried.

**Other Sections**

- No actions taken under Texas 551.072, Texas 551.71, Texas 551.074, Texas 551.85

**Extension of Craig Sessions, M.D. Agreement**

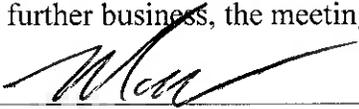
**Action Item**

Motion Made by **Justin Cook** and seconded by **Larry Richardson** to approve the extension of Craig Sessions, M.D. agreement as presented. Motioned Carried.

**Devraj Nayak, M.D. Agreement – No Action Taken**

**Adjournment**

With no further business, the meeting adjourned at **8:31 pm**



~~Justin Cook, Board Secretary VP~~

Marcelo Laijas